

INTERNATIONAL INFRASTRUCTURE FORUM

RESPONSIBLE INFRASTRUCTURE FINANCE FOR SUSTAINABLE GROWTH

OCTOBER 8-12, 2018



MONDAY, OCTOBER 8, 2018



The objective of our international Forum and of the InfraWeek is to capitalize on the long-established, acknowledged expertise of the French Infrastructure Finance community to organize in Paris a high-level dialogue on the

key challenges in infrastructure developing and financing: addressing massive needs worldwide, deploying specifically in emerg-

ing countries, and developing solutions to organize the energy transition and limit climate change. Infrastructure finance experts have a strong responsibility in designing the financial schemes which will enable LT investment in infrastructures. Paris is a pivotal place to join ideas and forces to build tomorrow's infrastructures for a sustainable world.

**Augustin de Romanet**

Chairman & CEO, Groupe ADP  
Chairman, Paris EUROPLACE

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The first edition of Infraweek was a real success thanks to the strong involvement of many professionals and investors. I am looking forward to this second edition, which will be a renewed opportunity to showcase expertise France has in building and financing infrastructure projects. Investment in infrastructure is a powerful lever to increase the long-term growth potential of emerging and developed economies. It is also only by investing in sustainable infrastructure projects that we can make our commitments to limit global warming come true. We need to find the best ways to finance efficiently tomorrow's infrastructure: it's a real challenge and I hope the discussions at infraweek will help move the debate forward.

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**Bruno LE MAIRE**

French Minister of Economy and Finance





OCTOBER 8-12, 2018

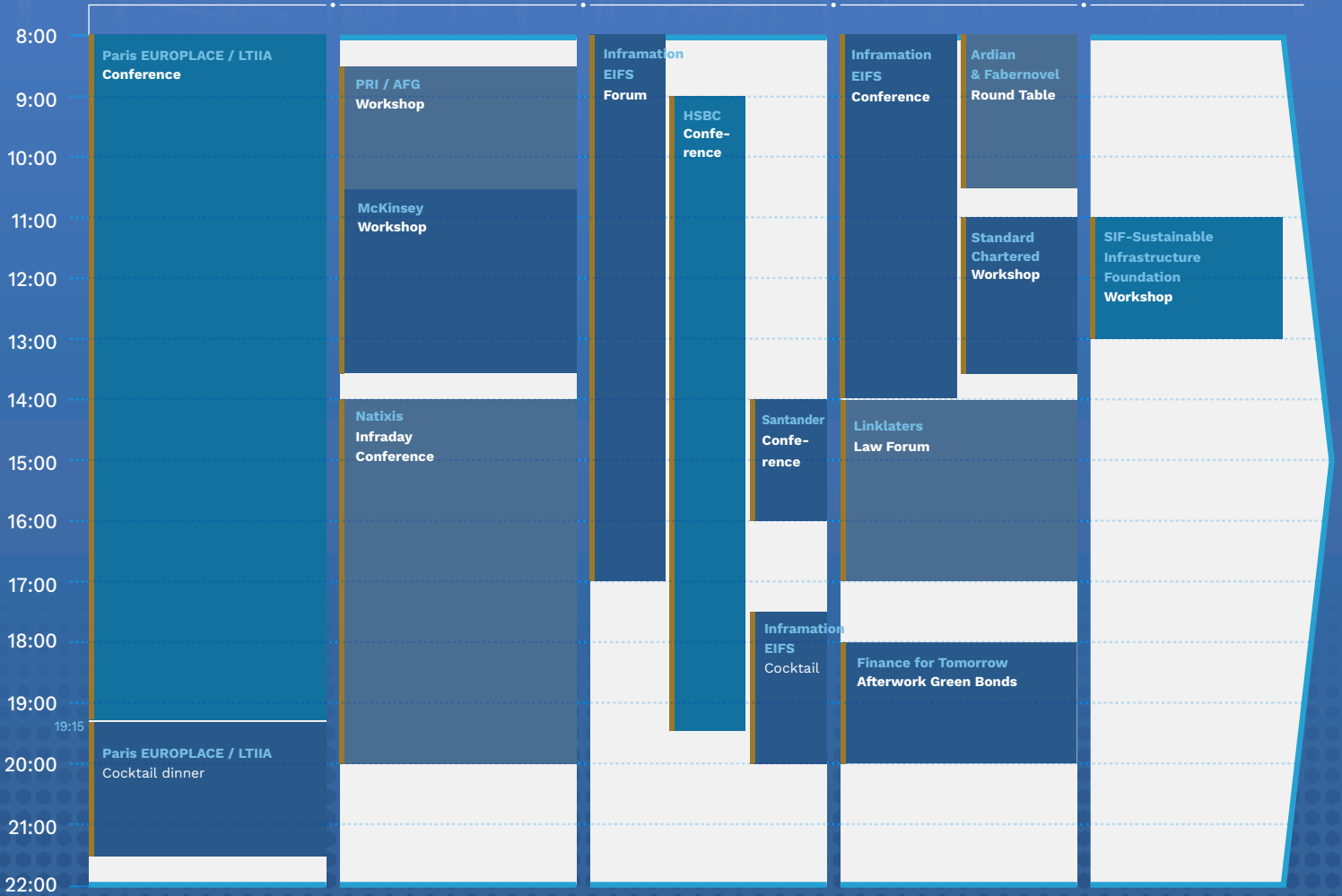
MONDAY  
OCTOBER 8

TUESDAY  
OCTOBER 9

WEDNESDAY  
OCTOBER 10

THURSDAY  
OCTOBER 11

FRIDAY  
OCTOBER 12



The 2018 Paris InfraWeek is organized in partnership and with the support of:





**Paris  
INFRAWEEK  
2018**

Paris EUROPLACE, the organisation in charge of promoting and developing the Paris financial centre, organises between October 8th and 12th, with the support of the French Ministry of Economy and Finance and of various French and international financial institutions and professional associations, a full week of must-attend events dedicated to Infrastructure Finance.

PARTNERS

TOPICS

**Paris EUROPLACE / LTIIA International Infrastructure Forum 2018**

Conference - A global debate for greater transparency and efficiency in infrastructure financing

**PRI (Principles for Responsible Investments) / AFG (Association Française de la Gestion Financière)**

Workshop - Positive impact : the upside of responsible investment in infrastructure

**McKinsey - Global Infrastructure Initiative**

Workshop - Reinforcing major infrastructure projects delivery

**Natixis**

Conference - 7th Infrastructure Day

**Inframation's European Infrastructure Finance Summit 2018**

One and a half-day Conference - 16th annual infrastructure finance summit

**HSBC**

Conference - Smart cities of the future

**Santander**

Conference - Latin America's new frontiers: infra and energy investment opportunities in Colombia, Peru and Argentina

**Ardian & Fabernovel**

Round Table - Presentation of a new study: The Augmented Infrastructure

**Standard Chartered**

Workshop - Sustainable lending in Africa

**Linklaters and other law firms**

Master class - The attractiveness of French law for infrastructure finance in France and abroad

**Sustainable Infrastructure Foundation**

Workshop - The SOURCE international tool for infrastructure project preparation and development



⌚ 8:00 > 8:30	<b>REGISTRATION AND COFFEE</b>
⌚ 8:30 > 9:00	<b>WELCOME AND FORUM OPENING</b> <ul style="list-style-type: none"> <li>■ <b>Augustin DE ROMANET</b>, <i>Chairman &amp; CEO, GROUPE ADP</i>, <i>Chairman, PARIS EUROPLACE</i></li> <li>■ <b>Ambroise FAYOLLE</b>, <i>Vice President, EIB</i></li> <li>■ <b>Thierry DEAU</b>, <i>Chairman, LTIIA and CEO, MERIDIAM</i></li> </ul>
⌚ 9:00 > 9:45	<b>PLENARY SESSION: Infrastructure Finance: what is at stake? Investment opportunities in France, 2 landmark examples in real estate infrastructure</b> <ul style="list-style-type: none"> <li>■ <b>Pascal CAGNI</b>, <i>Ambassador for International Investment, Chairman, BUSINESS FRANCE</i></li> <li>■ <b>Marie-Célie GUILLAUME</b>, <i>CEO, PARIS LA DÉFENSE</i></li> <li>■ <b>Hugues PARANT</b>, <i>CEO, EUROMÉDITERRANÉE</i></li> </ul>
⌚ 9:45 > 10:35	<b>PLENARY SESSION: Understanding and addressing infrastructure needs</b> <b>MODERATOR: Michel-André VOLLE</b> , <i>Head of Infrastructure Finance, HSBC FRANCE</i> <ul style="list-style-type: none"> <li>■ <b>Shinichiro ADACHI</b>, <i>General Manager, Regional Planning Department, PPP/PFI Promotion Center, DEVELOPMENT BANK OF JAPAN</i></li> <li>■ <b>Jean-Pierre BARRAL</b>, <i>Head of Energy &amp; Digital Transition, AFD</i></li> <li>■ <b>Laurent BOUCHILLOUX</b>, <i>Co-Head of Infrastructure Finance, SOCIÉTÉ GÉNÉRALE</i></li> <li>■ <b>Michel HOUDEBINE</b>, <i>Chief Economist, Directorate General of the FRENCH TREASURY</i></li> <li>■ <b>Matthias WOITOK</b>, <i>Head of Structured Finance for North, Central &amp; South-East Europe, EIB</i></li> </ul>
⌚ 10:35 > 11:00	<b>COFFEE BREAK AND NETWORKING OPPORTUNITIES</b>
⌚ 11:00 > 12:30	<b>PARALLEL SESSION: Country Workshops - Japan, Poland/Central Europe</b> <b>PARALLEL SESSION: Masterclass on Infrastructure Equity Investment by EDHEC Infrastructure Institute</b>
⌚ 12:30 > 13:30	<b>PLENARY SESSION: The impact of financial regulation on infrastructure finance</b> <b>MODERATOR: François BERGERE</b> , <i>Executive Director, LTIIA</i> <ul style="list-style-type: none"> <li>■ <b>Frédéric BLANC-BRUDE</b>, <i>Director, EDHEC INFRASTRUCTURE INSTITUTE - SINGAPORE</i></li> <li>■ <b>Olivier GUERSENT</b>, <i>Director General, DG FISMA, EUROPEAN COMMISSION</i></li> <li>■ <b>Gérard de la MARTINIÈRE</b>, <i>Chairman, LONG TERM INVESTMENT TASK FORCE</i></li> <li>■ <b>Emmanuelle NASSE BRIDIER</b>, <i>Group Chief Credit Officer, Group Investment &amp; ALM, AXA GROUP</i></li> <li>■ <b>Véronique ORMEZZANO</b>, <i>Head of Group Regulatory Affairs, BNP PARIBAS</i></li> <li>■ <b>Christian SCHMIEDER</b>, <i>Member of the Secretariat, FINANCIAL STABILITY BOARD</i></li> <li>■ <b>Eugene ZHUCHENKO</b>, <i>Member of the FINANCING GROWTH &amp; INFRASTRUCTURE TASK FORCE, B20 ARGENTINA 2018</i></li> </ul>
⌚ 13:30 > 14:30	<b>LUNCH AND NETWORKING OPPORTUNITIES</b> <b>LTIIA GENERAL ASSEMBLY (members-only session)</b>
⌚ 14:30 > 14:45	<ul style="list-style-type: none"> <li>■ <b>François RIAHI</b>, <i>CEO, NATIXIS</i></li> </ul>
⌚ 14:45 > 15:00	<ul style="list-style-type: none"> <li>■ <b>Yann LE PALLEC</b>, <i>Head of Global Ratings Services, S&amp;P GLOBAL RATINGS</i></li> </ul>
⌚ 15:00 > 15:55	<b>PANEL DEBATE: Infrastructure Finance: new sectors, new actors, new strategies</b> <b>MODERATOR: René KASSIS</b> , <i>Head of Private Debt, LA BANQUE POSTALE AM, Chairman of the Infrastructure Committee, ASSOCIATION FRANÇAISE DE LA GESTION FINANCIÈRE (AFG)</i> <ul style="list-style-type: none"> <li>■ <b>Salim BENSMAIL</b>, <i>Head of the Infrastructure Finance Unit (Fin Infra), FRENCH MINISTRY OF FINANCE</i></li> </ul>

	<ul style="list-style-type: none"> <li>■ <b>Mathias BURGHARDT</b>, <i>Head of ARDIAN INFRASTRUCTURE, Member of the Executive Committee of ARDIAN</i></li> <li>■ <b>Claus FINTZEN</b>, <i>CIO and Head of Infrastructure Debt, ALLIANZ GLOBAL INVESTORS</i></li> <li>■ <b>Matthew NORMAN</b>, <i>Group Head of Infrastructure, CREDIT AGRICOLE CIB</i></li> <li>■ <b>Angelika SCHÖCHLIN</b>, <i>Senior Partner, ANTIN INFRASTRUCTURE PARTNERS</i></li> <li>■ <b>Philippe LEKANE</b>, <i>Head of Acquisition, Investment &amp; Financial Advisory, ENGIE</i></li> </ul>
🕒 15:55 > 16:10	<ul style="list-style-type: none"> <li>■ <b>Masamichi KONO</b>, <i>Deputy General Secretary, OECD</i></li> </ul>
🕒 16:10 > 17:00	<p><b>PANEL DEBATE: Infrastructure development and financing in emerging markets: specific risks and mitigants</b></p> <p><b>MODERATOR:</b> <b>Marie-Laure MAZAUD</b>, <i>Deputy CEO, STOA INVESTMENT FUND</i></p> <ul style="list-style-type: none"> <li>■ <b>Adama DEEN</b>, <i>Senior Advisor to the CEO &amp; Head of infrastructure, NEPAD AGENCY (New Partnership for Africa's Development)</i></li> <li>■ <b>Christopher BREDHOLT</b>, <i>Vice President - Senior Credit Officer, Infrastructure Finance Group, MOODY'S</i></li> <li>■ <b>Akshai FOFARIA</b>, <i>Partner, PINSENT MASONS LLP</i></li> <li>■ <b>Fabrice HENRY</b>, <i>Managing Director, ASTRIS FINANCE</i></li> <li>■ <b>Eduardo KLEPACZ</b>, <i>Head of Infrastructure Investments, GTIS</i></li> <li>■ <b>Christopher MILLWARD</b>, <i>Regional Head, Emena, MIGA - WORLD BANK GROUP</i></li> <li>■ <b>Dominik THUMFART</b>, <i>Managing Director, Infrastructure &amp; Energy Finance, DEUTSCHE BANK</i></li> </ul>
🕒 17:00 > 17:30	<p><b>KEYNOTE address by</b></p> <ul style="list-style-type: none"> <li>■ <b>Bruno LE MAIRE</b>, <i>French Minister of Economy and Finance</i></li> </ul>
🕒 17:30 > 18:00	<p><b>DISCUSSION: The usefulness of project preparation tools, users' feedback on the SOURCE platform</b></p> <ul style="list-style-type: none"> <li>■ <b>Christophe DOSSARPS</b>, <i>CEO, SUSTAINABLE INFRASTRUCTURE FOUNDATION</i></li> <li>■ <b>Rana GHORAYEB*</b>, <i>Senior Vice President, GLOBAL INVESTMENTS, CDPQ INFRASTRUCTURE</i></li> <li>■ <b>Grace Karen G. SINGSON</b>, <i>Undersecretary, Privatisation Group, DEPARTMENT OF FINANCE, REPUBLIC OF THE PHILIPPINES</i></li> <li>■ <b>Syed UDDIN</b>, <i>CEO, PPP AUTHORITY, PRIME MINISTER'S OFFICE, BANGLADESH</i></li> </ul>
🕒 18:00 > 19:00	<p><b>PANEL DEBATE: The contribution of infrastructure to the climate 2° objective</b></p> <p><b>MODERATOR:</b> <b>Pedro ARIAS</b>, <i>Head of Alternative &amp; Real Assets, Executive Committee Member, AMUNDI</i></p> <ul style="list-style-type: none"> <li>■ <b>Xavier GIRRE</b>, <i>Group Senior Executive Vice President, Group Finance, EDF</i></li> <li>■ <b>Jean-Marc JANCOVICI</b>, <i>Founding Partner, CARBONE 4</i></li> <li>■ <b>Emmanuelle MATZ</b>, <i>Head of Energy &amp; Infrastructure, PROPARCO</i></li> <li>■ <b>Nicolás MERIGO</b>, <i>CEO, MARGUERITE</i></li> <li>■ <b>Olivier SICHEL</b>, <i>Deputy CEO, CAISSE DES DÉPÔTS, Head of BANQUE DES TERRITOIRES</i></li> <li>■ <b>Philippe ZAOUATI</b>, <i>CEO, MIROVA, and Chair, FINANCE FOR TOMORROW</i></li> </ul>
🕒 19:00 > 19:15	<p><b>CLOSING KEYNOTES by</b></p> <ul style="list-style-type: none"> <li>■ <b>Hubert DU MESNIL</b>, <i>Chairman, INSTITUT DE LA GESTION DELEGUEE (IGD)</i></li> </ul>
🕒 19:30	<p><b>NETWORKING COCKTAIL DINNER</b></p>

\* to be confirmed

## ABOUT PARIS EUROPLACE

Paris EUROPLACE is the professional body which supports the France-based financial services industry and promotes Paris as an international financial center. Paris EUROPLACE gathers and expresses positions of market players as it seeks to strengthen the attractiveness of the Paris financial marketplace, establish constructive relations with European Institutions in a global financial context, stimulate research and financial innovation, and promote these objectives internationally.

## ABOUT LTIIA

Founded in 2014 by investors and for investors, Long Term Infrastructure Investors Association works with a wide range of stakeholders, including infrastructure investors, policy-makers and academia, on supporting long-term, responsible deployment of private capital to public infrastructure around the world.



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## INFORMATION

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